

Message Text

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S E C R E T MOSCOW 15002

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CHEROKEE

E.O. 11652: GDS

TAGS: ENRG, ETRD, EEW, UR, US

SUBJECT: PARIS-MOSCOW DEVELOPMENTS

DEPT PASS USDEL SECRETARY

FROM UNDER SECRETARY ROBINSON

REF: A. MOSCOW 15000; B. STATE 248482; C. SECTO 16028

1. AS REPORTED REFTEL A WE FINALLY SIGNED DOCUMENTS ON
GRAIN AGREEMENT AND OIL LETTER OF INTENT IN ACCORDANCE
INSTRUCTIONS REFTEL B. WE HAVE FOUGHT LENGTHY AND AGGRESSIVE
BATTLE HERE IN MOSCOW TO ACHIEVE YOUR PRICE OBJECTIVES AND
SINCERELY REGRET WE WERE UNSUCCESSFUL IN THIS EFFORT.

HOWEVER I BELIEVE THAT AS RESULT OF YOUR INITIATIVE
COMMENCING IN JULY WE HAVE ACHIEVED IN AGREEMENTS SIGNED
TODAY IMPORTANT BENEFITS FOR THE AMERICAN PUBLIC, FARMERS
AND MARITIME INTERESTS. FURTHERMORE, ALTHOUGH WE MAY HAVE
BENT DETENTE SOMEWHAT THROUGH OUR AGGRESSIVE EFFORTS TO
ACHIEVE SOVIET ACKNOWLEDGMENT OF OIL PRICE DISCOUNT, WE
CAN RECOVER FROM THIS. FURTHER NEGOTIATIONS LEADING TO A
SECOND-STAGE OIL AGREEMENT CALLING FOR TRANSFER OF
ADVANCED U.S. TECHNOLOGY AND EQUIPMENT TO EXPAND OIL
PRODUCTION FROM EXISTING SOVIET FACILITIES COULD PROVE
BENEFICIAL TO BOTH SIDES IN THIS EFFORT. OUR CHALLENGE

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WILL BE TO CONTINUE TO SIGNAL U.S. AGRI-POWER AND AT

SAME TIME DEVELOP NEW ECONOMIC DIMENSIONS WITH THE SOVIETS,
THUS FURTHER STRENGTHENING DETENTE.

2. I AM PLEASED WITH THE FINAL RESULTS AT PREPCON II IN PARIS WHICH WAS THREATENED AT ONE STAGE WITH CONFRONTATION AND BREAKDOWN A LA PARIS IN APRIL. HOWEVER AS RESULT OF U.S. LEADERSHIP THIS WAS AVOIDED AND WE ESTABLISHED WHAT I BELIEVE IS SOUND BASIS FOR CONSTRUCTIVE DIALOGUE. YOUR INITIATIVE IN THIS EFFORT WAS FULLY CREDITED AND THE FRENCH HAVE ACKNOWLEDGED TO ME THEIR APPRECIATION FOR THIS INITIATIVE AND THE U.S. LEADERSHIP WHICH RESULTED IN SUCCESSFUL CONCLUSION PREPCON II. I AM IN FULL ACCORD WITH YOUR (REFTEL C) THAT WE MUST CAREFULLY PLAN FOR PREPCON III OR MINISTERIAL MEETING OF THE CONFERENCE ON INTERNATIONAL ECONOMIC COOPERATION (CIEC) NOW SCHEDULED COMMERCE DECEMBER 16. MY OFFICE WILL ASSUME RESPONSIBILITY FOR COORDINATING THIS EFFORT AND I WILL CABLE THEM TODAY REGARDING MY VIEW OF AN OVERALL PLAN FOR THE DECEMBER 16 MEETING.

3. I ALSO BELIEVE IT IS IMPORTANT THAT MY OFFICE ASSUME COORDINATING RESPONSIBILITY IN DEVELOPING OUR POSITION FOR THE ECONOMIC SUMMIT. I DEPART MOSCOW TODAY OCTOBER 20 FOR PARIS TO PARTICIPATE IN A THREE-DAY SESSION OF THE OECD EXECUTIVE COMMITTEE MEETING IN SPECIAL SESSION AND THEREFORE WILL NOT BE BACK IN WASHINGTON UNTIL FRIDAY AFTERNOON OCTOBER 24. HOWEVER I AM CABLING MY OFFICE TODAY OUTLINING SUGGESTIONS FOR THE ECONOMIC SUMMIT AND REQUESTING THAT THEY WORK CLOSELY WITH S/P AND EB IN PREPARING MESSAGE TO BE SENT YOU THURSDAY TOKYO TIME REGARDING BOTH THE ECONOMIC SUMMIT AND THE DECEMBER CIEC IN ACCORDANCE WITH INSTRUCTIONS REFTEL C.

4. I WELCOME THE SUGGESTION REFTEL C THAT ONCE I HAVE RETURNED TO WASHINGTON I PLAN TO REMAIN FOR TIME REQUIRED TO COMPLETE OBJECTIVES PARAS 2 AND 3 ABOVE. THIS IS ESSENTIAL IF I AM TO FULFILL MY COMMITMENT TO PROVIDE YOU WITH EFFECTIVE COORDINATION OF U.S. INTERNATIONAL ECONOMIC POLICIES.

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